



Preferred Customers

Our 'Preferred Customers' are the reason for our success!

Is it the Parts Price Discount? Is it No Shipping Charges? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our Service Shop?

Whatever the reason, we are grateful for all the support!!

Corvettes & Caffeine



With the mornings heating up and the earlier sunrise(s), the start time for our summer Corvettes and Caffeine will be 6:30am.

Please, RSVP for our Corvettes and Caffeine events if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone.

Sales in Review

With the apparent ending of the shipping issues with UPS and 2 of our primary vendors going back to FedEx, we are seeing our monthly sales increase as we are able to get product(s) in without delays of weeks (or Months).

Our June sales for 2015 passed last June's sales on the 13th and we are currently 22% ahead of last year.

We are on track for a double Digit increase for 2015.

Feature Corvettes in our Showroom



1969 Convertible

Monza Red
Red Vinyl Interior
66,831 Original Miles
Matching Numbers
350/350hp/4 Speed
Power Steering and Brakes
Tilt/Tele/AmFm Radio

Asking: \$45,900 OBO

Go to the Corvettes and Caffeine website, either through the link on our Corvette Arizona website 'Home Page', or the website direct:

www.CorvettesandCaffeine.com

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

Help make a difference!!

Corvette Arizona has applied for the Chase Bank "Mission Main Street" Grant Program.

The program requires a minimum of 250 'Votes' on the Mission Main Street website. We have a link on our Facebook Page, or you can go to the link below to 'Vote' us and help with our application. We need your vote(s) by June 19th. Many of our PC's have 'Liked' our Facebook page which does not count.

Once on their site, you can type in Corvette Arizona and vote, or simply type in 85257 and then chose Corvette Arizona.

Corvette Arizona is planning a major expansion in the next 6-12 months and we need your support.

Forward our request to all your Facebook 'Friends' and help us achieve our goal.

<https://www.missionmainstreetgrants.com/vote/businesses>

UPS Shipping Issues

It looks like the UPS/Teamsters issue is



1966 Convertible

- Nassau Blue/Blue Vinyl Interior
- White Convertible Top
- Removable Hardtop
- Side Exhaust
- Factory Air Conditioning
- Power Steering
- AM/FM Radio
- 327/300hp 4 Speed
- 'Matching Numbers' Engine
- Knock Off Wheels
- 63,425 miles

\$64,900 OBO



1978 Indy Pace Car

- #3401 of 6502
- L48/Automatic
- TurboCharged
- Power Windows/Door Locks
- Factory Air Conditioning
- Glass Roof Panels
- 27,339 'Original' Miles

\$14,900 OBO

Extended Warranties

coming to an end. UPS deliveries are now starting to get back to the 7-9 day routine and we have seen several shipments that have been MIA for weeks (or a months) starting to arrive and the damage (mischief) has been reduced significantly.

Some of our orders that are 12-18 weeks out, (we have been told), will start to show up without any ability to check Tracking Numbers.

As a secondary issue, many of our vendors are starting to receive materials that have been tied up in the Port of Long Beach. Primarily, fabrics used for the production of Car Covers, Interior Trim, Carpet, Seat Covers and Floor Mats.

I guess, since we have already paid for them (and the shipping charges), anything is a welcome relief. Also, 2 of our primary vendors have switched back to FedEx.

Thanks to all our customers for your patience.

C7 Corvette Parts

We have been increasing our C7 inventory as new items become available.

We currently stock Car Covers, License Plate Frames, Hats, Sun Shades, Rear Bumper Bibs and, our newest additions, GM Imprinted Hood Liners.

GM is still holding back on releasing the licensing of new products with the C7, Stingray or the Corvette Font.

We will add additional products as they become available.

The 'HKNML'

The Howard Katz 'Not Memorial'

Our 'Extended Warranty' program has been very well received.

Excellent Coverage, as well as very competitive rates, have helped with sales.

Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Ultimate Plus' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

The Club Room

Corvette Arizona has 'The Club Room' available for small groups, clubs and organizations to use.

This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

Info@CorvetteArizona.com

Service Shop

Keep in mind, Corvette Arizona has a vehicle lift and compressor available in our service shop.

While we do not do service or repair, our

Library

We are trying to build a 'complete' set of GM Shop/Service Manuals and Assembly Manuals for the HK'NM'L.

We have had several Service/Shop Manuals donated to the store, but we need lots more.

If you have any old Shop/Service Manuals, you no longer have use for, let us know.

eCommerce Store

The eCommerce Store continues to grow, with sales to almost every state. Local sales seem to be customers checking online, purchasing the items and then picking them up in the store, or checking inventory online then coming in and purchasing the items in person.

We have set up several Commercial Accounts, with local shops seeing our inventory or calling the store to check parts availability from the website.

We are continually adding SKU's and expanding our product lines. Online sales are split almost evenly, between Credit Card sales and PayPal.

Garry's Garrage

Sometimes, something as simple as an oil change can lead to big problems. This months issue has to do with the New C7's equipped with the Dry Sump Oiling System.

Normally, draining the oil pan is a simple remove the drain plug and letting the oil drain into a drain pan. Thanks to Butch Claar from Mid America Motorworks we have found out how that can cause a problem.

The Dry Sump Oil System has 2 Drain Plugs. If

shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections.

We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze.

Call ahead to book time on the lift as required.

Gift Cards



Gift Cards are available at Corvette Arizona!!

These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!

For more information, Contact us at:

Sales@CorvetteArizona.com

FaceBook Page

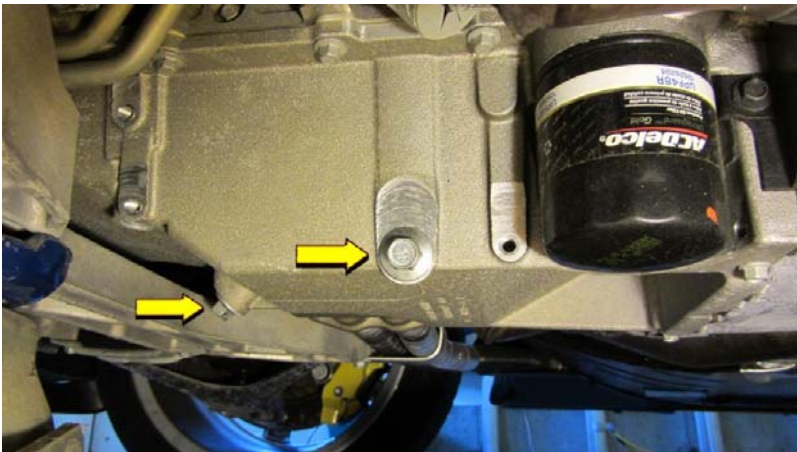
We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FaceBook page.

We have so many pictures it is almost impossible to post them all.

you do not remove both of them, it will leave about 3 quarts of oil in the system. Then, if you refill the system with the 'required' amount of oil without checking, the system will be 'over-full'.

Not a problem, until you start the engine. The system will 'immediately' puke the excess oil directly in the Intake Plenum and the Air Box.

A significant problem and several hours of work to clean up. If you have a Corvette with a Dry Sump Oil System and you change your own oil (or take it to someplace other than the dealer), be sure to check that the second drain plug has been removed and the oil drained .



Bad's Bits

We are asked over and over, "Why is the market so soft and why aren't the older Corvettes selling?" I think there are 2 main reasons:

First, 'The Auctions'! It's almost impossible to tell what actually sells at the auctions, with all the 'Smoke and Mirrors', hype and the sensational TV coverage. While most people remember the One of One Tri-Power '67 or the Feature Corvettes that sell on Friday night and Saturday, (some for over \$100K+), they don't see all

We are now posting the C&C Notice and the 'Wrap-up' on our FB Page.

Once we have them posted, we will put the albums from each event on our C&C website.

Check out our FaceBook Page

<http://facebook.com/pages/corvette>

Consignment Store

Corvette Arizona has a 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign.

We have information, for rates/times, etc. and advertising available. Contact:

Sales@CorvetteArizona.com

Monthly Quote

Patriotism is voluntary.

It is a feeling of loyalty and allegiance that is the result of knowledge and belief.

A patriot shows their patriotism through their actions, by their choice.

Jesse Ventura

the cars sold Tuesday thru Friday in the \$30-40K range.

Second, and what I believe is the most relevant reason, is the market continues to get smaller. We have two generations out there who don't even know how to use their signal lights, let alone have any interest in an old Corvette or any other collector car. The guy who spent 12 years restoring his old Mustang so his Grandkids could drive it to Prom or to College, those kids don't care about that car or anything like it.

We have many who don't have drivers licenses, don't care if they are driving a silver 4 Door sedan and there are 9 more just like it in the row at Costco. They would rather take a picture of the salad they had for lunch and post it on Facebook.

My generation, who grew up in a 'Car Culture', relate to these cars and they have an intrinsic value. We can relate to the Makes and Models we grew up with and were proud to own. It's impossible today to brag if you own a Lesux, Infirmary or a Mazda 3.

As the old 'Car Guys' pass on, there is more product out there and more product relates to lower prices. Todays demographic for the Corvette Owner is 58+. GM's design of the new C7 is aimed directly at the younger buyer and the European market. In 2014, they sold over 37K C7's, just short of the total for the last 3 years of the C6.

Having been in the Corvette business since '69, I have been through many of the market fluctuations. It seems the market collapse in '06 caused a drop from which most of the market hasn't recovered and I doubt it will any time soon.

As always, we will buy American products
whenever possible!

Until next time.....

'Save the Wave'

Copyright © 2015 Corvette Arizona, All rights reserved.

You are receiving this eMail, Notifications and Newsletter as a Preferred Customer

Our mailing address is:

Corvette Arizona
2318 North Scottsdale Road
Scottsdale, AZ 85257

[Add us to your address book](#)

[unsubscribe from this list](#) [update subscription preferences](#)

The MailChimp logo is displayed in a white, cursive font on a dark grey rectangular background.