

# Corvette Arizona February Newsletter

**CORVETTE**  
ARIZONA

## Preferred Customers

Once again we thank our 'Preferred Customers'!! This month we had a couple of shipments to Australia and we are shipping the 1959 Corvette to France, more indications of the power of the internet. At our Corvettes and Caffeine, we are seeing 70-80-90+ Corvettes with lots of 'Regulars' and always 5-10 new faces. Speaking of 'regulars', Robert Nevin, always the first to arrive, had a fuel leak in his '67 on the way to CaC. Rather than miss the event, he took the car home and drove over in his pickup, 'Dedicated PC!! Thanks!

## Highline Autos Magazine

Highline Autos Magazine published an article about CPAZ in their latest issue. Great recognition for our store and great coverage in a 'High End' magazine. Many thanks to Brian Graff, David Brown and the staff for their support. Check it out!!

<http://www.highline-autos.com/noteworthy/46/Corvette-Performance-Arizona-Great-Parts-for-40Plus-Years>

## Corvettes and Caffeine

Corvettes and Caffeine continues to be a great success. 76 Corvettes in February is a great turnout, and Jim Messmer was back with his Superformance 427 Cobra. Many 'Thanks' (again) to Steve Schwab for all the help with parking!!

We start to move back towards summer hours with a 7:30am start time on March 2nd. Remember the 'Shoe Box Swap Meet' and please, RSVP if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct.

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

[www.CorvettesandCaffeine.com](http://www.CorvettesandCaffeine.com)

## Corvette C7 'Wrecked' in Arizona!!

Bill Spresser, PC #100105, was driving from Cottonwood to Jerome Last week. As he rounded one of the curves, he came upon one of the new C7 'Prototypes' (the Blue one), wrecked on the side of the road. Seems it lost control on one of the switchback curves, hit the guardrail and crossed the road into the rocks on the other side, It appeared nobody was injured, and he did get a couple of pics.



## The Howard Katz 'Not Memorial' Library

The 'HKNML' is up and running. Howard spend the majority of his time at the February Corvettes and Caffeine loading a new program from GM. This one allows us to see what parts are on a specific Corvette (C6) by vin #, just like the dealerships do. Also, Howard stopped by the other day and casually increased our computer capacity by 100%. Lots of good information, computer with Shop/Service/Assembly manuals and printer. We are adding more information sources as we can to make this a comprehensive resource for our Preferred Customers. We currently have over 1500 Corvette magazines (not sorted).

## January in Review

Sales in January were basically flat in the automotive industry, but CPAZ managed an 8% increase over Jan/12. Definite indications showing the change in inventory stocking will help with our goals for 2013.

## Inventory Changes

CPAZ is working towards our 'significant' change in inventory for 2013. As we are able to obtain 'accessory' parts in 3-5 days, and that segment has slowed considerably, it makes no practical sense to inventory them in quantity. While we will continue to maintain our stock of basic items like car covers, floor mats, etc., this is not where the majority of our sales are generated. We will make a major expansion in what has been the core of our business, restoration and repair parts.

Brakes, Steering column parts, electronic parts, headlight repair parts, chassis and suspension, as well as driveline, clutch and transmission parts. Exhaust systems, radiators, as well as wheels and tires have shown a huge increase and these will be stocked in larger quantities as well. With our new POS system, we hope to have a catalog available sometime this year.

## New Vendors

CPAZ is now a vendor for **ALLIANCE SPORTS GROUP**, manufacturers of the **NEBO** and **PROTEC** lines of illumination products.

While we have availability of their entire, extensive product lines, we are going to focus on several lines to stock in our store.

A new focus for us is the PROTEC 'Tactical' line of High-Powered Firearm Lights and Laser sights for most models of firearms.

As a 'PRO' 2nd Amendment business and with the support of many of our PC's, we are certain these products will be good for us.

The PROTEC 'Elite' HP190LS has a 190 Lumen Light, (bright enough to make you 'legally blind' for several minutes if you get too close), and a 450 yard, 5mW Red Laser. Mounts to most handguns and picatinny rails.  
Retail Price \$89.99

## Extended Warranty Questions.

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several for other vehicles.

With a number of plans available, from basic 'Powertrain', up to the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. Contact us for a quote for any of your vehicles.

## Helicopter crash filming ZR1 Corvette on Top Gear.

Check out the link to the video. Helicopter Pilot X Hot Dog Flying V/S Gravity=Helicopter Parts 'Cheap'!!

[http://entertainment.msn.com/videopreview/?channelindex=8&from=en-us\\_msnhp#/video/8e6dc776-dd0b-4af9-b880-d5650a4c40dc](http://entertainment.msn.com/videopreview/?channelindex=8&from=en-us_msnhp#/video/8e6dc776-dd0b-4af9-b880-d5650a4c40dc)

## Vehicle Consignment wanted!!

Over the past 9 weeks, CPAZ has moved 11 Corvettes through our showroom. Whether sold at Russo and Steele, sold privately, through the internet or internationally (1959 Corvette going to France), CPAZ needs a few nice Corvettes for sale. Our Consignment Program is one of the best. Basic \$100.00 per month, (\$200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

## CPAZ 'Anti Sobriety' League

The CPAZ 'Anti Sobriety' League continues to grow. Charter Members are able to 'invite' new members and several new members have been inducted (some kicking and screaming) into our organization. The CPAZ ASL gives new meaning to the term 'Happy Hour'

The January ASL, on the 25th, welcomed Jen and Garth Scouler (Cassie) and Blair and Ann Sibbald. Both couples from the PRC.

Puppies Daisy, Duke and Belle, welcomed their new friends to 'The Zoo', with Cassie (Scouler) and Molly and Meyer (Wiess). It's amazing to watch 6 dogs play and have as much fun as the people they share their house with!!

The February CPAZ/ASL will be the highlight of the social season, with the highly anticipated wedding of Daisy and Duke. The wedding planner/coordinator, Deb Hamersly (Charter Member), informs us that she has the wedding dress and tux ready for Daisy and Duke. Bridesmaid, Belle, will be dressed in the height of fashion as well. We will post photos after the nuptials.

Also, we have plans for the first CPAZ/ASL 'Road Trip' later on this spring.

The PROTEC 'Red Laser Firearm Sight has the 450 yard 5mW Red Laser only.

Retail Price \$39.99

The PROTEC 'Elite' HP230 Firearm Light has a 230 Lumen Light, Low 40 Lumen Light and 'Defensive Strobe' Mode. Mounts on 'Rail-Equipped' Pistols and Long Guns.

Retail \$49.99

The PROTEC 'Green Laser' Firearm

Sight has a 100 yard (Daytime) and 500 yard (Nighttime) Green Laser.

Retail Price \$79.99

Always a 'favorite', the PROTEC 'CSI' QUATRO!! 6 Modes/4 Features/4Colors Includes 75 Lumen LED, 5 Green LEDs, 5 UV LEDs (excellent for nighttime Scorpion hunts!) as well as a Red Laser Pointer  
Retail Price \$29.99

PROTEC 'Long Gun' Light Mount, perfect for Shotguns, Rifles, Scopes or 'Military' Style Firearms.  
Retail Price \$19.99

Contact us for 'Preferred Customer' Pricing  
[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

## Extended Warranties

Our 'Extended Warranty program has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

## Service Shop

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

## The Club Room



ASL Guys (L\_R), William (Wink) Wiess, Tom Ambrose, Doug Peterson, Kevin Motyl (Charter Member), Garth Scoular, Blair Sibbadd and BAD (Charter Member). (MIA, Garry Mion, Charter Member).



ASL Ladies (L-R), Lois Peterson, Alice Ambrose, Lindsey (Charter Member), Barb Wiess, Jen Scoular, Ann Sibbald and Carol Motyl (Charter member). (MIA, Karen Mion, Charter member).

### Bads Bits

On Monday, January 21st, Corvette Performance Arizona was closed in observance of Martin Luther King Day. A day 'off work', a day to try and relax, a day to get caught up with projects around the house and not think about shipping, backorders or phones ringing.

It was also a day to reflect, a day to think about who you are, what you believe in and wonder if you are 'all you can be'!! I think about the opportunities this nation has and what it has to cost us. The cost is doing the best you can in all things. Being the best you can be for your family, your friends 'and' your country.

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

Contact us for more info;

[info@CorvettePerformanceAZ.com](mailto:info@CorvettePerformanceAZ.com)

### CPAZ Gift Cards

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



### FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

<http://www.facebook.com/pages/Corvette>

### Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)

### February Quote

**I have a dream that my four little children will one day live in a nation where they will not be judged by the color of their skin, but by the content of their character.**

**Martin Luther King Jr.  
08/23/1963**

Paul Harvey once said: "The American Flag stands for 'Who we Are' and 'What we Believe In!'" Are we doing 'everything' we can to support our country?

Finally, our 'February Quote' is taken from Martin Luther King, one of his most powerful!! After listening to the entire 'Dream' speech on Monday evening, how can you not be moved!

"The Content of Their Character"!! WoW!

I would like thank everyone for the 'positive' comments on 'Bads Bits'!! So many responses about how we need to keep our money in the US of A, and support this great nation.

As always, we will support American products whenever and where ever possible.

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!

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