# Corvette Arizona December Newsletter



#### **Preferred Customers**

Our 'Preferred Customers' are the reason for our success! Is it the Parts Price Discount?, Is it 'No Shipping Charges'? Tasty Beverage in our 'PC' Lounge? Free use of the Lift in our 'Service Shop'? What ever the reason, we are grateful for all the support!!

#### **Corvettes and Caffeine!**

With the cool and dark mornings, the start time on January 4th, will be 7:00am.

Remember the 'Shoe Box Swap Meet' and please, RSVP if possible. The RSVP allows us to plan for coffee/bagels/donuts so there is enough for everyone. Go to the Corvettes and Caffeine website, either through the link on our CPAZ website 'Home Page', or the website direct.

Click on the RSVP tab, pick a date, fill in the info and send. We will save a donut for you!

# Corvette Performance Arizona 'WebStore' Update!

Our CPAZ 'WebStore' is getting closer to reality! As we mentioned last month, the basic template has been loaded, and the Merchant Card/PayPal accounts are in 'Test Mode'. As the new eCommerce Module is tied to our POS system, this 'should' be a great leap forward for us getting our WebStore online. Then, our 'Preferred Customers', (and anyone else) will be able to 'Shop On-Line', Add to Cart, View cart, Checkout. etc.

The last step, getting the eCommerce Home page to mirror our WebSite, is in progress. We have the Categories and Classes loaded, just have to get the 'Primary' page to look right and we will be ready to go. We will keep you posted.

# The Howard Katz 'Not Memorial' Library

CPAZ has a few new additions to the HK'NM'L, with the 3 latest Hot Rod Magazine 'Dream-Build-Drive' DVD's. Drop by and check it out!

## **Extended Warranty Questions.**

**'Excellent News!!** 

We now offer Extended Warranties for Z06's, vehicles back as far as 20 years old (Depending on Mileage) and RV's!!!!

CPAZ is starting to sell more Extended Warranties. A couple of things have stood out as the reason for our success with this great product.

First, the price, up to 50% less than comparable plans available through other sellers or dealers.

Second, the coverage does not require you to take your vehicle to a 'Dealership', you can take any vehicle covered by the warranty to any 'Certified' repair facility. All they have to do is call the toll free # for authorization for repair.

Third, the NAC Extended Warranty is available to all vehicles, not only Corvettes, we have sold several

With a number of plans available, from basic 'Powertrain', up the the comprehensive 'Pinnacle' Coverage, there is a plan for almost every vehicle. All we need is Year, Vin # and Mileage and we can give you a quote!!

Contact us for a quote for any of your vehicles.

# **Vehicle Consignment wanted!!**

Time to get more inventory in the showroom! Our Consignment Program is one of the best. Basic 100.00 per month, 200.00 'up front'), and only 3% of the sale price.

If you, or anyone you know has a Corvette for sale, contact us for more info.

NOTE: No C4's! With the parts situation getting worse, we cannot accept C4's for consignment.

# Newsletters/Notices available on our website!

Back issues of our Newsletters and Corvettes and Caffeine 'Wrap Ups' are available on the CPAZ website. Go to the website, click on the 'Newsletter' tab on the blue header bar and select which item you wish to read. All the pics and links are available.

#### November in Review

November was 'another' great month at CPAZ!!

36 consecutive months with 'Positive' numbers, increased sales over the previous month/year.

2013 is on track for a 20-30% increase over 2012.

Check out #223, our 'Garage Find'!



327/250HP/4 Speed

Rally Red/White-Red Interior

'Factory Air Conditioning' (One of 872)

Rare 'Hard Top Only' (One of 1277)

One owner/51,245 Miles

Purchased at Sands Chevrolet, Glendale, AZ January 23rd, 1965

See the pic's on our website www.CorvettePerformanceAZ.com

**New Corvettes for Sale** 

1964 'Resto-Mod' Coupe



Contact Us

Sales@CorvettePerformanceAZ.com

2012 Centennial Edition Grand Sport Coupe

### **December Sales Records!!!**

On Friday, December 6th, CPAZ passed the sales numbers for our 'Best Month' ever! Due in no small part to a \$16,914.19 day on Friday, December 6th, our 'Best Day' Ever!! Then, on Friday, December 13th, we passed the 100%+ over December 2012.

Now, with a few 'Selling Days' left in December, we are setting the stage for a month that will be hard to beat! Many thanks to our 'Preferred Customers' for making it possible!

www.CorvettePerformanceAZ.com

# New C7 info:

#### Is this the new Z06??

http://www.digitaltrends.com/cars/2015-corvette-z06-good-lord-sure-hope/



# **C7 Corvette Getting Eight-Speed Automatic:** First Details Surface

The 2014 Corvette Stingray is the most fuel efficient Vette ever built. It is now offering an increase of 1 mpg city and 3 mpg highway over the sixth-generation model, but those figures could improve once GM rolls out an eight-speed automatic for the sportscar.

Rumored to be introduced for the 2015 model year, the new eight-speed auto was a mystery until today, when a technical paper summary previewed by the Society of Automotive Engineers (SAE) revealed some details around it.

Firstly, the paper confirms the eight-speed is indeed destined to go into the C7 Corvette. Secondly, it says the transmission has a torque capacity of 1,000 newton-meters (738 lb-ft) of torque and an overall ratio spread of 7.0. The sheet also says the transmission will improve acceleration and fuel economy, pushing the latter over the 30 miles per gallon mark.

The story behind the some of the 2014 Corvettes most peculiar features. http://jalopnik.com/the-story-behind-some-of-the-2014-corvettes-most-pecul-1477100607

#### **Vette Engineering Manager Explains C7 Chassis**

http://www.automobilemag.com/features/news/2014-corvette-engineering-manager-dishes-on-the-c7s-chassis-206465/

#### **Corvette C7 Convertible**

http://www.caranddriver.com/reviews/2014-chevrolet-corvette-convertible-first-drive-review



Check out the info:

http://www.azcompvettes.org/2012\_Grand\_Sport.html

#### 1935 Chevy Coupe



More info:

http://www.azcompvettes.org/35\_Chevy.html

For More Info:

Contact

www.CorvettePerformanceAZ.com





33K 'Original' miles

\$9,900 OBO

# Is THIS The 2015 Corvette C7 Z06's Supercharged V8? The LT-4??



Read more: http://gmauthority.com/blog/2013/12/is-this-the-2015-corvette-c7-z06s-superchargedv8/#ixzz2o549cjy2

# **Corvette New Years Eve Party:**

Note: There are still a 'Limited' number of rooms available for \$99!!

Every year Lindsey and Tex go 'Above and Beyond', to put on the best New Years Eve Party! This year is no exception. Open to all Corvette Owners, Corvette Clubs, Friends and family, this years event will be sure to please everybody.

This years package will include a great Dinner, Music and Dancing. Chose Chicken or Beef for you entree, dinner comes with all the trimmings. A 'Full' bar will be available and 'Discount' rooms allow everyone to party without having to drive home in the wee hours of the morning.

Register now for for 'assigned' seating, and tables available for clubs or groups.

For more info:

http://vette.org/NYEflier2013.pdf

# **Garrys Garrage!!**

Every month we are asked to help with C5 Key Fobs that do not work or can't seem to be programmed. Here is the correct way to program a C5 Key Fob, after you have replaced the battery.

C5 FOB programming:

- 1. Turn ignition on.
- 2. Turn radio off.
- 3. Press DIC RESET button.
- 4. Press OPTIONS on DIC until display isd blank.
- 5. Press and Hold RESET button for 3 seconds.
- 6. Press OPTIONS button until FOB TRAINING is displayed.
- 7. Press RESET button to begin programming sequence.
- 8. Simultaneously press and hold LOCK and UNLOCK buttons on FIRST remote for 13 seconds. Message will appear that 1st FOB programmed.

(At this point, on the SECOND FOB, press and hold LOCK and UNLOCK simultaneously for 13 seconds. Message will appear on DIC that 2nd FOB programmed.

9. Turn ignition off and remove key.

10. Test remotes.

(This will work on both FOBs to open doors, lock doors, open hatch, and IF.....IF you have a #1 and #2 FOB they will set the drivers seat to #1 or #2's preference.) If you happen (as I did have two #2's you may use both #2's to unlock/lock/hatch...but NOT seat preference.)

Garry

For more information, or to request answers to your questions, contact Garry;

Tech@CorvettePerformanceAZ.com

Note: You can now see all the Garry's Garrage info on our website! See the 'Newsletters' tab at the top and click on 'Tech Tips'.

**Body Off Restored Matching Numbers** 327/300hp/4 Speed \$56,900

#### 1979 Coupe



L48/Automatic Red/Red Leather Interior PS/PB/PW/AC Tilt/Tele/Sport Mirrors American Racing Wheels P235/60R-15 RWL Tires 1980-82 Rear Bumper 91071 Miles

\$8900 OBO

#### **Extended Warranties**

**Our 'Extended Warranty program** has been very well received. Excellent Coverage, as well as 'very' competitive rates, have helped with sales. Extended Warranties are available for just about any year Corvette. While the older cars can get 'Power Train' only, the newer ones have 'Pinnacle' Coverage available, which covers virtually all major components. These warranties are also available for almost all vehicle makes and models.

Call for price and availability!!

#### Service Shop

Keep in mind, CPAZ has a vehicle lift and compressor available in our service shop. While we do not do service or repair, our shop is available to our Preferred Customers to use at 'No Charge' for minor repairs, installations and inspections. We are 'NOT' able to do oil/fluid changes, due to the permits/license required to dispose of waste oil/antifreeze. Call ahead to book time on the lift as required.

# The Club Room

CPAZ has 'The Club Room' available for small groups, clubs and organizations to use. This room seats 'up to' 45 and has a TV/DVD available for videos and entertainment.

# And now for something completely different!!

Well, it seems we didn't offend everyone!! Our video has had nothing but 'Great' reviews, so we are posting it again!

Remember, open at your own risk!!

http://www.youtube.com/watch?v=mtmRBgdxQQw

#### **Bads Bits**

Back in July, I talked about what I call 'Pencil Neck Math' (you can see our 'Back Issues' on our website). This formula had to do with the 'Pencil Necks' and their endless search for the 'perfect' Corvette, 'and', the fact that they were not driving one.

The formula goes like this:

(<u>Desire of Ownership)+(Info/Opinions/Hearsay received from others)+(Years of Searching)</u> =\$40K (Seeing other people own and enjoy their cars) + (<u>Maximum allowed by Spouse</u>)

So, this month I have a couple more observations, and, in my opinion, just a couple of the problems the 3%ers cause in the Corvette Community.

First of all, I have a lot of respect for all the Corvette 'owners', who contribute so much in the way of experience, knowledge and information to everyone in the Corvette community. What I take issue with is the 3%ers, who, feel it is their mission in life to show everyone, how much they know (or don't), whether they are asked or not.

The first example is 'The Gang of Nine' v/s the 'Correct' Air Cleaner.

You know them, (the Gang of Nine/AKA 'Nattering Nabobs'), they hang out at the Pavillions and are always the ones who '(gladly)' swarm around anyone who shows up with a Corvette they haven't seen before and start listing everything that isn't 'correct' with the car.

(Great way to introduce anyone to the Corvette community).

A few years ago, I sold a 1967 Corvette Coupe ('The' #16 L-89), and a 1966 Convert, to an individual who, simply, loves Corvettes. The '67 has since gone through a complete 'Body Off' Restoration at Nabors in Texas, and the '66 has passed through a couple of coveres.

The '66, when I sold it, was a excellent 'Survivor' Corvette and the Air Cleaner Iid was signed (something like), "Nice Survivor' (Date) 2003 'Noland Adams'. Obviously, this Corvette had been to a Corvette event that Noland Adams was at, he saw the car, liked what he saw, thought it was nice enough, and was kind enough to sign the Air Cleaner Iid.

Now, the '66 has been 'inspected' by the 'Gang of Nine', and they determined, that the Air Cleaner Iid, was not 'correct' for the car. The new owner has since purchased a 'Reproduction' Iid to stop the GoN/NN's from their constant nattering about the air cleaner.

My question is this;

If the Air Cleaner lid was good enough for Noland Adams to sign, correct or not, who cares about the Gang of Nine and their opinion?

The second example is the '66 Coupe in our showroom. Most who know me, (at least those who will admit it), know I have had a few Corvettes and that I 'like' C2's (especially coupes).

# <u>I have had 37 C2's and the '66 Coupe in our showroom is the nicest, best driving, tightest, straight C2 I have ever had the pleasure to sit in!!</u>

We have had a few 'Tire Kickers' and 'Whistling Gophers', but only a couple of people with the means to purchase this Corvette. Recently, two individuals spent almost 2 hours looking over this car, (a 'documented' Body Off' Restored Corvette), looking at all the 'numbers'.

While seeing the documentation, 'and', the photographic album of the complete restoration, was informative, seeing the Corvette for themselves, this was simply not 'enough' verification.

Solution: Go to a 3'rd Baseman (Out of State), and have him 'verify' the Corvette, based on 'his' knowledge about what is/is not 'Correct' about this Corvette. So the owner of the Corvette, (who has 'significantly more PN Patience than I have), sends 50-60 additional pictures and 'patiently' waits for the verdict. Then, a week or so later, another request for more pictures, this time of the Date Codes for the Intake manifold, Block, Transmission, etc.

(All of these are 'already' documented and verified as 'Correct' for this Corvette!)

Now, a week or so later, no response. Seems that we, here at the 'Curiosity Clinic', are left to wonder 'Why you are not driving a Corvette'!!

Solution: If you are interested in 'purchasing' a Corvette, whatever the generation, reach out to one of the local NCRS Chapters or Clubs like the SACC (Solid Axle Corvette Club) and talk to one of the guys that actually know what is Right and Correct and save yourself a lot of time and frustration.

As always, we will buy American Products whenever possible!

Contact us for more info;

info@CorvettePerformanceAZ.com

#### **CPAZ Gift Cards**

Gift Cards are now available at Corvette Arizona!! These cards can be purchased in any amount requested and are great for gifts or any 'Special' occasion!



#### FaceBook Page

We are 'slowly' getting our pics from the Corvettes and Caffeine events posted on our FB Page. We have so many pictures it is almost impossible to post them all. Once we have then posted, we will put the albums from each event linked on our CaC website.

You can check out our FB page at

http://www.facebook.com/pages /Corvette

# Consignment Store

CPAZ is about to start our 'Consignment Store', both online and in our store.

Contact us if you have any parts and accessories you wish to consign. We will have information as to rates/times, etc. and advertising available.

 $\underline{Sales@CorvettePerformanceAZ.com}$ 

### **December Quote**

"Aerodynamics

are for people

who can't build engines."

Enzo Ferrari

Don't like the economy, Look in the driveway! Buy American!!

Until Next time!! Save the Wave!!

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