

Another month is in the record books, another month in 'Positive Territory' and the new location is feeling more and more like 'home'.

Lots of news for June, but first we have to say "Goodbye" to a respected member of the Corvette community.

**Steve Neel**, NCRS 'Master' Judge and one of the top experts on C1 Corvettes, passed away last week. He will be missed by all and our condolences go out to his family.

### **Corvettes and Caffeine**

Our 3rd Corvettes and Caffeine will be held next Saturday, July 7th. As most know, CPAZ holds its Corvettes and Caffeine on the First Saturday of each month. Free Coffee, Donuts and Bagels for all, good times, chance to share stories or info with other Corvette owners. We normally post the time(s) from 7am to 10am. This month, due to the heat, we will have the coffee on at 6:30 and we will go until it gets too hot. At the last CnC, it was 92F by 10am. Don't forget to RSVP, just go to the website, [www.CorvettesandCaffeine.com](http://www.CorvettesandCaffeine.com) and click on the 'RSVP' Link, choose a date you wish to attend, fill in the info, including your PC#, and we will save a Donut for you.

### **Ed's Threads**

Ed Van Scoy, Bonneville World 'Land Speed' Record holder, local Corvette Racer and 'Go-To' Guy on all things Corvette, has generously agreed to do a regular installment for us on all the local Corvette Racing Events and related club activities. Call it Ed's Threads (or Treads), we know it will be both informative and interesting, as well as relevant. Check out the first installment by clicking on the attachment.

### **Corvettes and Ghost Riders**

The Corvettes and Ghost Riders event, usually held in Tombstone, Arizona, has been cancelled for 2012! There was an opportunity to move it to Laughlin, but that did not work out. Laurie (Tex) and the crew are working on a bigger and better event for 2013. CPAZ will bring you info as it is available.

### **NCRS 'Member' Meeting**

We were proud to host the NCRS 'Member' Meeting on Saturday, June 16th. Coffee, donuts and bagels were on hand and the 20+ in attendance seemed to enjoy our facilities, including our 'Club Room'. The NCRS members made a generous donation to our chosen charity, Big Brothers/Big Sisters, and CPAZ was pleased to match it for this worthy cause.

### **New 'POS' System**

CPAZ is in the process of converting our Point of Sale System. After almost 3 years, especially with the growth in our business (inventory), the old system is being replaced by an Apple based system called 'LightSpeed'. This system will 'significantly' simplify ordering, tracking, inventory, customer database and accounting. It will also enable us to print a Catalog (with Pictures) of all our inventory, with our part #'s, etc., regardless of where we source the products.

While we are still using our ProXis System, the new POS should be 'Up and Running' in about a week.

## **BO's/Out of Stocks**

One thing our new POS System will not do for us is solve the ongoing problem with Back Orders and Out of Stocks. I believe most of our customers understand that 'Just because it is in their catalog or on their website', doesn't mean 'they' have everything in stock. We are fortunate to be a 'Stocking dealer' for the top 7 Vendors. If one vendor is 'out of stock', usually another vendor will have the item and we simply order from them, sometimes at a higher price. Some items, however, are back ordered right back to the supplier or manufacturer, and while we may have ordered them (and paid for them!!) from the vendor, even they do not have any control as to when items will actually be shipped. While we have increased our inventory, and most vendors seem to have greater supply, there are still issues, especially with C4 parts, where the vendors have relied on (now non-existent) GM inventory supply.

## **New 'Direct' Vendors**

CPAZ is proud to announce that we are now 'Direct' Dealers for several products. These vendor agreements will enable us to continue to offer competitive pricing, quicker deliveries and better inventory control. Our new vendors are:

### **ReJex Finish Protectors**

The best product for paint protection and the 'First Choice' for keeping your paint like new on those long summer 'Road trip's'.

### **DeWitts Performance Radiators**

Leader in Aluminum radiators, both replacement and 'Restoration' quality, with correct numbers, etc.

### **Seat Armour 'Seat Towels'**

Available for almost any vehicle, in Gray, Black and Tan, we will be stocking virtually all the Corvette ones and able to order any logo, direct from the manufacturer.

### **Compliance Parts**

Almost all C5 owners are aware of the 'Steering Column Interlock' problem. Compliance Parts has a complete product line, from SCI 'Bypass' Kits to CAGS Kits. We now have their entire inventory available.

### **NAC Extended Warranties/Service Contracts**

We are now a vendor for NAC 'Extended Warranties' and 'Service Contracts. If you have purchased a used Corvette (or any vehicle), or your existing 'Factory Warranty' has expired, contact us about an Extended Warranty. While on some older vehicles, we might only have a 'Power Train' warranty available, on most new ones we have several options, including 'Bumper to Bumper' coverage. All we need is Year, VIN and Mileage to determine the best plan for your budget.

Until Next Month!

BAD

Bruce A. Dickson  
Corvette Performance Arizona  
2318 N Scottsdale Road  
Scottsdale, AZ 85257  
480-921-1200 Store  
602-315-9991 Cell

[Sales@CorvettePerformanceAZ.com](mailto:Sales@CorvettePerformanceAZ.com)  
[www.CorvettePerformanceAZ.com](http://www.CorvettePerformanceAZ.com)